

**STORE SECTION
C N CENTRE, AIIMS, ANSARI NAGAR,
NEW DELHI – 29**

Subject: - **Proposal for procurement of Neuro Navigation System Brain & Spine attachments on proprietary basis from through their authorized distributor M/s Brainwave Medical Tech. for the Department of Neurosurgery.**

Store section is in the receipt of proprietary article certificate duly signed by officer In-Charge, Neurosurgery Store and countersigned by HOD, Neurosurgery, specification & authorization of **Neuro Navigation System Brain & Spine attachments** from the Department of Neurosurgery, with the request to purchase on proprietary basis form **M/s. Brainwave Medical Tech.** The competent authority has approved the uploading of proposal for **Neuro Navigation System Brain & Spine attachments**, for a period of 15 days for an open information to all. The PAC submitted by the department of Neurosurgery as well as by the principal **M/s Medtronic**.

The above documents are being uploaded for open information to all and to submit their objection, comments, if any, from any manufacturer regarding proprietary nature of the equipment/items within 15 days from the date of issue/uploading of the notification. The comments should be sent to Asstt. Stores Officer, C N Centre at AIIMS on or before **21/1/17** up to **4:30 P.M.** failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


Asstt. Stores Officer, CNC

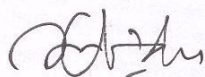
Encl: Related documents enclosed

- 1. PAC Certificated enclosed.**
- 2. Specifications**
- 3. Authorization**

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE


1. Items/type/model No. Required along with - Maintenance specification
Neuronavigation related equipment for advanced spine and brain surgery
2. Is the item a spare part attachment - Or accessory for an existing equipment
Upgrades for the existing equipment
3. Name of the manufactures/supplier - Of the item proposed by the indenter
M/s Medtronic USA
4. Are they sole manufactures/ - Sole distributors of the items
Yes
5. Is there any other item with similar/equivalent - Specification available in the market to meet The job requirement envisaged. If the answer is yes Why the same can't be procured.
Demanding officer should bring out comparative Functional advantages/cost effectiveness of the Recommended item from these offered by other
Not as a whole,
6. What were the efforts made to locate alternative Source of supply or use other substitutes.
Internet Search, discussion with various vendors, item was also tendered 3 times and only with 1 bid
6. Why open/limited tender can't be resorted to, - For locating alternative source.
already tendered 3 times with 1 bid only
7. Are the proprietary certify that the rates are - Reasonable or not
YES
8. Any other justification for procuring item for single -
Essential upgrade to perform advanced spine and brain surgery



डॉ० पी० एस० चन्द्रा / DR. P. S. CHANDRA
आचार्य / Professor
Neurosurgery Store शल्य चिकित्सा विभाग / Deptt. of Neurosurgery
आर० भा० आर० संस्थान, नई दिल्ली-110029
A.I.I.M.S., New Delhi-110029

I certify that the items at Sr. No. Above is required to be procured on single tender basis are the source of supply is definitely know/the specified brand proposed was advantage in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose I this particular case.

(Strike out whichever is not applicable)



Countersigned
(HOD, Neurosurgery)

Dr. S.S. KALE
Acting Head
शल्य चिकित्सा विभाग
Deptt. of Neurosurgery
अ. भा. आ. सं., नई दिल्ली-110029
A. I. I. M. S., New Delhi-110029

Medtronic

India Medtronic Pvt. Ltd.

CIN: U33110MH1993PTC204814

1241, Solitaire Corporate Park,

Building No.12, 4th Floor

Andheri-Ghatkopar Link Road,

Andheri (East), Mumbai - 400 093, India

www.medtronic.co.in

tel +91-22-33074700/1/2/3

fax +91-22-33074704

Date: May 26, 2016

SECTION - XIV MANUFACTURER'S AUTHORISATION FORM

To, The 'Director'
All India Institute of Medical Sciences,
Ansari Nagar, New Delhi-110029

Ref:- G. Tender No.7/CNC/NS/15-16

Dear Sir,

We India Medtronic Pvt. Ltd situated at 1241, Solitaire Corporate Park, Building No.12, 4th Floor Andheri-Ghatkopar Link Road, Andheri (East) Mumbai - 400 093, India who are the subsidiary of Medtronic Inc. with address at 7000 Central Avenue NE, Minneapolis MN 55432, USA established and reputable manufacturers of Neuro-Navigation Related Equipment for Advanced Spine and Brain Surgery and spinal implants hereby authorize that M/s. Brainwave Medical Technologies Pvt. Ltd., a company having its principal place of business at Office # 4, 1st Floor, CSC, B-Block, Yojana Vihar, New Delhi - 110 092, are, at the date hereof, and until April 28, 2017, authorized Distributors of India Medtronic Private Limited for the resale of Spinal Implants and instruments Neuro-Navigation Related Equipment for Advanced Spine and Brain Surgery for Tender Enquiry No. G. Tender No.7/CNC/NS/15-16, All India Institute of Medical Sciences. This letter supersedes and replaces all previous letters of representation from India Medtronic Private Limited concerning Spinal Implants and instruments.


As a company policy, all our agreements with independent distributors are renewed once in two years. Further, we wish to confirm to you that in case the distributor agreement with M/s. Brainwave Medical Technologies Pvt. Ltd. is not extended for any reason whatsoever, India Medtronic Private Limited undertakes to meet the servicing, importing, honoring guarantee / warranty and product quality related legal obligations incumbent on reputable suppliers with respect to supplies made.

We further certify the technical adequacy and expertise of the above products offered by us to M/s. Brainwave Medical Technologies Pvt. Ltd., and we will provide them with back up support for supplies, spare parts and technical updates.

We also hereby extend our full warranty & CMC as applicable as per clause 15 of the General Conditions of Contract, read with modification, if any, in the Special Conditions of Contract for the goods and services offered for supply by the above firm against this TE document.

We confirm that no other party or individual is authorized to quote for Spinal Implants and instruments range of products to All India Institute of Medical Sciences.

For India Medtronic Private Limited


Rajesh Patil
Country Sales Manager - Spine & Biologics (ISC)

Patil Rajesh
2016.05.27
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+05'30'



India Medtronic Pvt. Ltd.
CIN: U33110MH1993PTC204814
1241, Solitaire Corporate Park
Andheri-Ghatkopar Link Road,
Andheri (East)
Mumbai - 400 093, India.
Tele. : 91-22-33074701
Fax : 91-22-33074704

26th May 2016

To,

**The Director
All India Institute of Medical Sciences
Ansari Nagar
New Delhi-110 029**

Dear Sir,

This is to confirm that the **Neuro-Navigation related equipment for advanced spine and brain surgery** is manufactured by Medtronic and Medtronic is the sole manufacturer, seller and distributor of these products. The above mentioned products are Proprietary products of Medtronic Plc. on the following grounds:

1. Electromagnetic Navigation technology AxiEM® is the proprietary item of Medtronic, the AxiEM® electromagnetic navigation technology is compatible with the existing StealthStation® S7® neuro-navigation system of the hospital. The AxiEM® electromagnetic unit works on the precise power supply which is supplied by the existing StealthStation S7 in Neurosurgery OR. For communication and to make localizer active AxiEM® electromagnetic unit works on the CPU of existing StealthStation S7. Existing instruments like articulating arm from the existing Stealth-Station® S7® neuro-navigation system of the hospital can be used with AxiEM® electromagnetic unit.
2. Minimal Spine Access Posterior Decompression & Fusion can be performed using PMI Navigated instrument Set. The intra-operative patient scans acquired by the **existing O-arm** imaging system of the department can be **auto-transferred** to the Medtronic StealthStation® S7® neuro-navigation system through existing network cables to enable this and it get **auto-registered** for ready to navigation.
3. MAST™: Navigated Instrumentation for Minimally Invasive & Midline Minimally Invasive retractor system with bayonetted TLIF/ PLIF/Macroscopic Instruments Set. The intra-operative patient scans acquired by the **existing O-arm** imaging system of the department can be **auto-transferred and auto -registered** for direct use with the Medtronic StealthStation® S7® neuro-navigation system through existing network cables to enable this. The MAST™: Navigated Instrumentation is also compatible with the existing navigable instruments of Medtronic StealthStation S7. DLIF: Navigated Minimally Invasive Direct Lateral Inter body fusion can be performed using existing Medtronic Nim eclipse system and StealthStation® S7® neuro-navigation system.
4. Trimline™ : High quality images of cervical spine region acquired by O-Arm imaging system gets auto-registered to use is further with existing Stealthstation S7. The Trimline radiolucent retractor, allows 2D images and 3D images acquisition by O-Arm without any artifacts and provides excellent navigation ability for better clinical outcomes.